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## Available Who Will Own the Forest? Speaker Presentations 2018

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World Forest Institute

### **Interest Rates and Implications for Real Asset Valuations**

*Philip Nash, Economist, Independent Consultant*

### **Housing and Timber Demand Outlook**

*Lynn Michaelis, Partner, Forest Economic Advisors*

### **Labor Markets and Demographic Changes in the Logging Sector**

*Brian Bahs, President & CEO, Washington Contract Loggers Association (WCLA)  
Credit Union*

### **Katerra: Increasing Labor Productivity**

*Steven Weilbach, Vice President GTM, Katerra*

### **Panel: Institutional Investor Concerns**

*Céline Claudon, Director of Client Relations, International Woodland Company (IWC)*

### **Political, Legislative and Regulatory Developments in Washington—Impacts on Timber Management and Investment**

*Jane Alonso, Vice President for Government Relations, National Alliance of Forest  
Owners (NAFO)*

*Korey Collins, Partner, RSM*

### **Asset Class Evaluation—How has Timberland Fared?**

*Carter Coe, Principal, Stafford Capital Partners*

### **What Does Forward Looking Performance for Timberland Look Like?**

*Brooks Mendell, President & CEO, FORISK*

### **Exploring Trends in Multiples of Operating Cash Flow Relative to Timberland Values**

*William Sonnenfeld, Principal, WillSonn Advisory*

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### **Supply & Demand Cycles and the Prospects for Pine Sawtimber Price Recovery in the U.S. South**

*Robert Abt, Carl Schenck Professor of Forestry, North Carolina State University*

### **Mill Capacity Outlook and Effect on Timber Prices**

*Pete Stewart, President & CEO, Forest2Market*

### **Forestry and Carbon**

- *Andrea Tuttle, Independent consultant on Forest and Climate Policy*
- *Bret Vicary, Vice President – Forestry & Natural Resource Consulting, Sewall*

### **How Markets Have Evolved for Working Forest Conservation Easements, Carbon offsets and Other Ecosystem Services**

*Connie Best, Co-CEO, Pacific Forest Trust*

### **A Landowner Perspective on Utilizing Carbon Offsets as Part of Their Timberlands Strategy**

*Brian Shillinglaw, Executive Director, New Forests US*

### **Understanding Forests – The Natural Capital Approach**

*Luis Rochartre, Director, World Business Council for Sustainable Development – Forest Solutions Group*

### **A Conversation with Industry Veterans**

*Sam Radcliffe, Vice President, Prentiss & Carlisle*

### **Challenges and Advances in the Supply Chain: Harvesting, Transportation and Infrastructure** (Note: This pdf only has photos)

*Jim Hourdequin, CEO and Managing Director, The Lyme Timber Company*

### **11:50 AM -12:10 PM Export Infrastructure – A Case of Southern Expansion**

*David Smith, Director, Agri International*

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### **Genetics: The Key Biologic Return Driver**

*John Pait, Vice President Sales & Marketing, ArborGen*

### **New Inventory and Mapping Technology**

*Zack Parisa, President & Co-founder, Silvia Terra*

### **The Era of Tech: Drones and LIDAR**

*Michael Wing, Associate Professor, Oregon State University Aerial Information Systems (AIS) Lab*

### **India's Wood Markets Opportunity**

*Jacob Mannothea, Managing Director, Zindia*

### **How Developments in China and Russia Will Affect US and Global Log & Lumber Markets/Prices**

*Russ Taylor, Managing Director, FEA-Canada*

### **High Value Tropical Hardwoods as a Component of an Investment Strategy**

*Steve Gretzinger, Acquisitions Manager, GreenWood Resources*

### **Risks and Returns of Frontier Timberland Investing**

*Luciana Aquino-Hagedorn, Partner, Goodwin Procter*

If you wish to purchase access to these presentation, please [sign up here](#).

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