

{ AGENDA }

TUESDAY, SEPTEMBER 20, 2016 5:00 – 8:00 PM
Opening Reception at WFC Discovery Museum

WEDNESDAY, SEPTEMBER 21, 2016 7:30 – 9:00 AM
Registration in Miller Hall

Emcees:
Eric Vines, *World Forestry Center*
Leigh Goldberg, *World Forestry Center*

SESSION 1: MACROECONOMIC DRIVERS IMPACTING TIMBER DEMAND

9:00 – 9:20 AM
Impact of Demographic Changes on Multi-family vs Single family Housing and Wood Demand
Hugues Rinfret, *MetLife*

9:20 – 9:40 AM
Manufacturing Trends Impacting Timber
Art Schmon, *Forest Economic Advisors*

9:40 – 10:00 AM
European and Asian Biomass and Wood Pellet Markets
Seth Walker, *RISI*

10:00 – 10:30 AM
Morning Break

SESSION 2: OUTSIDE PERSPECTIVES ON TIMBERLAND AS AN ASSET CLASS

10:30 – 11:00 AM
Where Trees are Tenants – Timberland and Real Estate Investment
David Lindahl, *Global Forest Partners*

11:00 – 11:50 AM
Panel Discussion: Timber vs Other Asset Classes
Moderator Jim Hourdequin, *The Lyme Timber Company*

- Jim Gasperoni, *Aberdeen Asset Management*
- Troy Schell, *Aether Investments*
- Dillon Lorda, *Pension Consulting Alliance*

WEDNESDAY, SEPTEMBER 21, 2016

11:50 – 1:00 PM
Lunch in Plaza

SESSION 3: INSIDE PERSPECTIVES ON TIMBERLAND

1:00 – 2:00 PM

Panel Discussion: TIMO, Pension and Investor Views on Timberland

Moderator Sam Radcliffe, *Prentiss & Carlisle*

- Mark Wilde, *Bank of Montreal*
- Chris Zinkhan, *The Forestland Group*
- Jessamine Fitzpatrick, *New Island Capital Management*

2:00 – 2:50 PM

Panel Discussion: Valuation & Appraisal Process – A 360° View – Perspectives of Appraisers, TIMOs, Institutions and Auditors

Moderator Phil Bailey, *TerraSource Valuation*

- Chris Singleton, *American Forest Management*
- Ashley Miller, *TIAA Global Asset Management*
- Tracy Evens, *TimberLink*
- Jodi Prevost, *Frazier & Deeter*

2:50 – 3:10 PM

Afternoon Break

SESSION 4: DEVELOPMENTS IN REGULATORY AND TRANSACTIONAL AFFAIRS

3:10 – 4:00 PM

Panel Discussion: Political, Legislative and Tax Roundtable – Developments Affecting Timberland Investment and the Forest Products Industry

Moderator Jane Alonso, *National Alliance of Forest Owners*

- Korey Collins, *RSM*
- Toby Luther, *Lone Rock Resources*

4:00 – 4:40 PM

Panel Discussion: Real Property Without the Real Estate: The Place of Timber Deeds in the Transactional Toolbox

Moderator David Reid, *Sutherland Asbill & Brennan*

- Elizabeth Bergquist, *Weyerhaeuser*
- Ken Hines, *Hines Consulting and Duke University*

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WEDNESDAY, SEPTEMBER 21, 2016 4:40 – 5:00 PM
Late Afternoon Break

SESSION 5: WHO WILL MANAGE THE FORESTS?

5:00 – 6:00 PM
Panel Discussion: Developing the Forest Investment Talent Pool
Moderator Jeffrey Siegrist, *Jeffrey M. Siegrist & Company*

- Rhonda Hunter, *Weyerhaeuser*
- Doug Long, *Rayonier*
- Scott Folk, *Roseburg Forest Products*
- Edgar Marshall, *Molpus*

6:00 – 8:00 PM
Reception in Plaza

THURSDAY, SEPTEMBER 22, 2016 **SESSION 6: FOREST TECHNOLOGY AND PRACTICES**

8:30 – 9:20 AM
Panel Presentations: Innovations in Forest Technology
Moderator John Pait, *ArborGen*

- Michael Clutter, *Forest Investment Associates*
- Marshall Thomas, *F&W Forestry*
- Doug Maguire, *Oregon State University*

9:20 – 9:50 AM
Forest Management Practices of Private Timberland Investors and Managers in the US South
Brooks Mendell, *Forisk*

9:50 – 10:20 AM
Morning Break

SESSION 7: CLIMATE CHANGE OPPORTUNITIES

THURSDAY, SEPTEMBER 22, 2016

10:20 – 11:00 AM

Panel Discussion: Carbon Markets for the Timberland Investor

Moderator Roger Williams, *Bluesource*

- Kaarsten Turner Dalby, *The Forestland Group*
- Jessica Orrego, *American Carbon Registry*
- Victor Haley, *Sutherland Asbill & Brennan*
- Stephen Levesque, *Campbell Global*

SESSION 8: GLOBAL TIMBERLAND UPDATES

11:00 AM – 12:00 PM

Panel Discussion: Perspectives on South American Investments

Moderator Marcelo Schmid, *Forest2Market do Brasil*

- Michael Cerchiaro, *Forest Investment Associates*
- Aldo De Cresci Neto, *Gasparini, De Cresci e Nogueira de Lima Advogados*
- Mauricio Simões, *Suzano Papel e Celulose*

12:00 – 1:00 PM

Lunch in Plaza

1:00 – 1:30 PM

Asian Forestry Investment Outlook

Geoffrey Seeto, *New Forests*

1:30 – 2:00 PM

Investing in the African Forestry Sector

Ole Sand, *Global Environment Fund*

2:00 – 2:30 PM

China's Plantation Industry Investment Environment

Andrew Crisp, *Jaakko Pöyry Shanghai*

2:30 – 3:00 PM

Where in the World to Place Your Timberland Bets?

Dennis Neilson, *DANA Limited*

3:00 – 4:00 PM

Closing Reception